



## Ice Breakers! How To Get Any Prospect To Beg You For A Presentation

*By Tom "Big Al" Schreiter*

Download now

Read Online ➔

**Ice Breakers! How To Get Any Prospect To Beg You For A Presentation** By Tom "Big Al" Schreiter

Want to get your MLM and network marketing prospects to beg you for a presentation by using Ice Breakers? You can turn any warm or cold prospect into a hot prospect, wanting to know all about your business. How?

By learning how to effectively introduce your business into a social conversation with an easy, rejection-free sequence of just a few words. Prospects want what you have to offer, but they are afraid of someone selling them. However, prospects love to buy and join. So why not use socially acceptable word sequences that compel any prospect to literally beg you for a presentation?

This book contains several effective formulas with many examples of each formula that you can use or modify. Once we know how the formulas work, we can create unlimited Ice Breakers on-demand to use and pass on to our downline. Your distributors will no longer be afraid of prospecting; instead, they will love prospecting. It is much more fun when we are in control. Distributors want to work hard, but just don't know what to say. Their opening random remarks ruin their chances and they suffer bad experiences. That experience trains them to avoid prospecting. With trained words and phrases, everything changes. Quick and positive results. Prospecting is fun again.

Enjoy learning how to prospect negative people, positive people, relatives, co-workers, strangers, leads, cold prospects ... anyone, by using fun Ice Breakers that even the prospects enjoy.

So if you need more prospects, if you need to give more presentations, then this is the book for you. Spend the entire week giving presentations, instead of spending the entire week looking for someone to talk to. And never again will you have to hear one of your distributors complain, "I just don't have anyone to talk to."

Ice Breakers are the best way to energize your MLM and network marketing business.

Order your copy now!

 [\*\*Download\*\* Ice Breakers! How To Get Any Prospect To Beg You F ...pdf](#)

 [\*\*Read Online\*\* Ice Breakers! How To Get Any Prospect To Beg You ...pdf](#)

# Ice Breakers! How To Get Any Prospect To Beg You For A Presentation

*By Tom "Big Al" Schreiter*

**Ice Breakers! How To Get Any Prospect To Beg You For A Presentation** By Tom "Big Al" Schreiter

Want to get your MLM and network marketing prospects to beg you for a presentation by using Ice Breakers? You can turn any warm or cold prospect into a hot prospect, wanting to know all about your business. How?

By learning how to effectively introduce your business into a social conversation with an easy, rejection-free sequence of just a few words. Prospects want what you have to offer, but they are afraid of someone selling them. However, prospects love to buy and join. So why not use socially acceptable word sequences that compel any prospect to literally beg you for a presentation?

This book contains several effective formulas with many examples of each formula that you can use or modify. Once we know how the formulas work, we can create unlimited Ice Breakers on-demand to use and pass on to our downline. Your distributors will no longer be afraid of prospecting; instead, they will love prospecting. It is much more fun when we are in control. Distributors want to work hard, but just don't know what to say. Their opening random remarks ruin their chances and they suffer bad experiences. That experience trains them to avoid prospecting. With trained words and phrases, everything changes. Quick and positive results. Prospecting is fun again.

Enjoy learning how to prospect negative people, positive people, relatives, co-workers, strangers, leads, cold prospects ... anyone, by using fun Ice Breakers that even the prospects enjoy.

So if you need more prospects, if you need to give more presentations, then this is the book for you. Spend the entire week giving presentations, instead of spending the entire week looking for someone to talk to. And never again will you have to hear one of your distributors complain, "I just don't have anyone to talk to."

Ice Breakers are the best way to energize your MLM and network marketing business.

Order your copy now!

**Ice Breakers! How To Get Any Prospect To Beg You For A Presentation** By Tom "Big Al" Schreiter  
**Bibliography**

- Sales Rank: #37569 in Books
- Published on: 2013-12-12
- Original language: English
- Number of items: 1
- Dimensions: 8.50" h x .24" w x 5.50" l,
- Binding: Paperback
- 104 pages

 [\*\*Download\*\* Ice Breakers! How To Get Any Prospect To Beg You F ...pdf](#)

 [\*\*Read Online\*\* Ice Breakers! How To Get Any Prospect To Beg You ...pdf](#)

## **Download and Read Free Online Ice Breakers! How To Get Any Prospect To Beg You For A Presentation By Tom "Big Al" Schreiter**

---

### **Editorial Review**

#### **Review**

"The key to network marketing is having an endless supply of prospects to show your opportunity to. If you've blown through your warm market and have been wondering how to approach people you yet don't know about your business this book is for you." - J. Blydenburgh, Amazon.com

"Big Al will help you get past your fears and help & teach you what and how to say. Learn great ice breakers for people new or struggling in network marketing or sales." - Sandi S., Amazon.com

"This was a quick easy read with plenty of ideas and really clear examples of things that we can say to easily break the ice and grab the attention of our prospects, especially the "cold market" pros. Just read it, you'll be glad you did." - Cory Suggs, Amazon.com

"This book is a concise yet comprehensive explanation of the effortless ice breaker conversations he teaches that result in prospects actually asking for a presentation, completely rejection free and embarrassment free." - Christine A. Sutherland, Amazon.com

"The reason most people fail with prospects is, they say the wrong things. That's easy to do, because there are so many wrong things you can say that will immediately get you branded as a SALESMAN, to be avoided at all costs. Tom gives the alternative - the RIGHT thing to say - to fly under your prospect's sales radar and get them to ask you for a presentation. " - Richard Dennis, Amazon.com

#### **About the Author**

Tom "Big Al" Schreiter has 40+ years experience in network marketing and MLM. As the author of the original "Big Al" training books in the late 70s, he has continued to speak in over 80 countries on using the exact words and phrases to get prospects to open up their mind and say "YES." His passion is marketing ideas, marketing campaigns, and how to speak to the subconscious mind in simplified, practical ways. He is always looking for case studies of incredible marketing campaigns that give usable lessons. As the author of numerous audio trainings, Tom is a favorite speaker at company conventions and regional events. His blog, <http://www.BigAlBlog.com>, is a regular update of network marketing and MLM business building ideas. Anyone can subscribe to his free weekly tips by going to <http://www.BigAlReport.com>

### **Users Review**

#### **From reader reviews:**

#### **Bernice Fugate:**

Do you have favorite book? For those who have, what is your favorite's book? Book is very important thing for us to find out everything in the world. Each reserve has different aim or even goal; it means that guide has different type. Some people experience enjoy to spend their a chance to read a book. They are really reading whatever they acquire because their hobby will be reading a book. Why not the person who don't like reading a book? Sometime, man or woman feel need book once they found difficult problem or maybe exercise. Well, probably you'll have this Ice Breakers! How To Get Any Prospect To Beg You For A

Presentation.

**Suzanne Macdougall:**

This Ice Breakers! How To Get Any Prospect To Beg You For A Presentation book is not really ordinary book, you have it then the world is in your hands. The benefit you will get by reading this book is information inside this reserve incredible fresh, you will get information which is getting deeper anyone read a lot of information you will get. This specific Ice Breakers! How To Get Any Prospect To Beg You For A Presentation without we recognize teach the one who looking at it become critical in pondering and analyzing. Don't end up being worry Ice Breakers! How To Get Any Prospect To Beg You For A Presentation can bring when you are and not make your bag space or bookshelves' become full because you can have it inside your lovely laptop even mobile phone. This Ice Breakers! How To Get Any Prospect To Beg You For A Presentation having good arrangement in word in addition to layout, so you will not feel uninterested in reading.

**Carolyn Walton:**

Reading can called thoughts hangout, why? Because if you find yourself reading a book mainly book entitled Ice Breakers! How To Get Any Prospect To Beg You For A Presentation the mind will drift away trough every dimension, wandering in every aspect that maybe not known for but surely will end up your mind friends. Imaging every single word written in a publication then become one form conclusion and explanation which maybe you never get before. The Ice Breakers! How To Get Any Prospect To Beg You For A Presentation giving you an additional experience more than blown away the mind but also giving you useful data for your better life in this particular era. So now let us demonstrate the relaxing pattern this is your body and mind are going to be pleased when you are finished looking at it, like winning a sport. Do you want to try this extraordinary spending spare time activity?

**Carmen Dana:**

Your reading sixth sense will not betray anyone, why because this Ice Breakers! How To Get Any Prospect To Beg You For A Presentation publication written by well-known writer we are excited for well how to make book which can be understand by anyone who else read the book. Written within good manner for you, dripping every ideas and creating skill only for eliminate your current hunger then you still hesitation Ice Breakers! How To Get Any Prospect To Beg You For A Presentation as good book not just by the cover but also with the content. This is one book that can break don't evaluate book by its deal with, so do you still needing a different sixth sense to pick this specific!? Oh come on your examining sixth sense already alerted you so why you have to listening to one more sixth sense.

**Download and Read Online Ice Breakers! How To Get Any Prospect To Beg You For A Presentation By Tom "Big Al"**

**Schreiter #6WSZ4B1IMKR**

## **Read Ice Breakers! How To Get Any Prospect To Beg You For A Presentation By Tom "Big Al" Schreiter for online ebook**

Ice Breakers! How To Get Any Prospect To Beg You For A Presentation By Tom "Big Al" Schreiter Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read Ice Breakers! How To Get Any Prospect To Beg You For A Presentation By Tom "Big Al" Schreiter books to read online.

### **Online Ice Breakers! How To Get Any Prospect To Beg You For A Presentation By Tom "Big Al" Schreiter ebook PDF download**

**Ice Breakers! How To Get Any Prospect To Beg You For A Presentation By Tom "Big Al" Schreiter Doc**

**Ice Breakers! How To Get Any Prospect To Beg You For A Presentation By Tom "Big Al" Schreiter Mobipocket**

**Ice Breakers! How To Get Any Prospect To Beg You For A Presentation By Tom "Big Al" Schreiter EPub**