IT Consulting Essentials: A Professional Handbook

By Dave Faulise

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IT Consulting Essentials is a compilation of example work products that Dave Faulise developed, refined, re-used, and shared with other consultants to help them help their clients. The book also includes numerous client stories that describe how Dave created and used many of these examples. As one of his clients describes it, this book is the "See Spot Run" version of how to create and operate an IT consulting practice.

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Editorial Review

About the Author
Dave Faulise was a professional consultant for more than 40 years. He started consulting with Price Waterhouse, later moved to KPMG where he became a partner, and then co-founded his own practice, Faulise, Janda & Docherty. His clients represent a broad range of industries including banking, insurance, financial services, health care, mining, manufacturing, distribution, retail, wholesale, government and education. Dave's consulting assignments have included program management, business and enterprise architecture, as an interim director, and as an interim vice-president. He has developed requirements, written RFPs, negotiated contracts and implemented complex systems. In short, Dave has been around the block more than a few times and is clearly qualified to write about the business of IT consulting. Dave lives with his wife Joan in Bloomington, Minnesota. They both enjoy traveling, volunteering and spending time with their children and grandchildren.

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