



The Art of Investigative Interviewing, Third Edition

By Inge Sebyan Black

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The Art of Investigative Interviewing, Third Edition By Inge Sebyan Black

The Art of Investigative Interviewing, Third Edition can be used by anyone who is involved in investigative interviewing. It is a perfect combination of real, practical, and effective techniques, procedures, and actual cases. Learn key elements of investigative interviewing, such as human psychology, proper interview preparation, tactical concepts, controlling the interview environment, and evaluating the evidence obtained from the interview. Inge Sebyan Black updated the well-respected work of Charles L. Yeschke to provide everything an interviewer needs to know in order to conduct successful interviews professionally, with integrity, and within the law. This book covers the myriad factors of an interview ? including issues of evidence, rapport, deception, authority, and setting ? clearly and effectively. It also includes a chapter on personnel issues and internal theft controls.

- Provides guidance on conducting investigative interviews professionally and ethically
- Includes instructions for obtaining voluntary confessions from suspects, victims, and witnesses
- Builds a foundation of effective interviewing skills with guidance on every step of the process, from preparation to evaluating evidence obtained in an interview

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Editorial Review

Review

"...a largely personal narrative by Inge Sebyan Black...Black was trained in both the Reid method of interviewing (confrontational) and the Wiecklander-Zulawski model (non-confrontational)...both have their place in an interviewer/interrogator's development."--**Security Letter, *The Art of Investigative Interviewing, Third Edition***

"... takes the reader through the art of interviewing from A to Z and will have something interesting for all readers who need to conduct interviews."--**ASIS Dynamics**

"Her conclusion - that investigative interviewing is an art 'because each of us makes it such' and each has their own practised technique - is inspiring. This book is a credit to private investigation beside a useful guide for the novice and professional alike."--**Professional Security Magazine Online, May 28, 2014** "This impressive book keeps in mind the goal of an interview (fact-finding) and the need for flexibility and detachment...If you only have a spare minute, turn straight to the snappy, three-page final chapter '100 things you should know'...This book is a credit to private investigation beside a useful guide for the novice and professional alike."--**Professional Security Magazine Online, January 4, 2014**

About the Author

Inge Sebyan Black, CPP, CFE, CPOI, is the president of Security Investigations Consulting. She has spent over 35 years in corporate security management, licensed as a private investigator in both the United States and Canada, and serves as a security, risk, and investigations consultant. As a Certified Fraud Examiner, she has handled cases both in the private sector and for Fortune 500 companies. Inge has successfully obtained hundreds of confessions for prosecution, and she also uses her interviewing skills when conducting security threat and risk assessments.

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