



Rich Dad's Before You Quit Your Job: 10 Real-Life Lessons Every Entrepreneur Should Know About Building a Multimillion-Dollar Business

By Robert T. Kiyosaki, Sharon L. Lechter

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The tenth book in the series provides firsthand accounts of the author's startup companies, what he learned from his successes and failures, and other topics a reader needs to know in order to start a company and quickly develop it.

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Editorial Review

From Publishers Weekly

In this follow-up to his bestselling *Rich Dad Poor Dad*, Kiyosaki offers little substance and much fluff, forcing readers to wade through business clichés and unattributed statistics in order to find the few rough nuggets of entrepreneurial wisdom that make this book worth the asking price. Fear, Kiyosaki writes, is what separates employees from entrepreneurs. The latter are employees who have faced down their fears about job security and drawing their next paycheck and are willing to fail in order to be free. Kiyosaki's other maxims are decidedly less striking. Lesson 8, "What Is the Job of the Business Leader?", depends upon a triangular "team-leadership-mission" diagram that is an amalgam of current business book gimmickry. The same is true of Lesson 6, "The Three Kinds of Money"—spiritual, competitive, cooperative—which offers nothing that hasn't appeared in other business titles. He states in Chapter 1 that statistics show 90 percent of all new businesses fail within five years, a questionable figure that appears to contradict U.S. Census and Small Business Administration statistics. (Kiyosaki also neglects to mention that many small businesses that close are successful at closure.) Largely due to Kiyosaki's bombastic style, this is an inspiring read, but it bears about as much resemblance to actual entrepreneurship as steamy romance novels do to actual relationships. Copyright © Reed Business Information, a division of Reed Elsevier Inc. All rights reserved.

About the Author

Born and bred in Hawaii Robert Kiyosaki co- founded an international education company that operated in 7 countries, teaching business to tens of thousands of graduates. Sharon Lechter is a wife, mother, accountant, consultant to the toy and publishing industries and a business owner.

From [AudioFile](#)

Expressing the same philosophy he espouses in his RICH DAD POOR DAD series, Kiyosaki presents his plan for would-be entrepreneurs in a clear and organized manner. Jim Ward presents the information in a conversational and easy-to-follow manner. Although the text is a bit repetitious, Ward pulls it off with aplomb. Deanna Hurst adds a touch of style to the reading and breaks up the narrative. This audiobook would benefit from a workbook or guide to consult with while listening. The author's use of quadrants, pyramids, and other graphics are difficult to follow at times. Although icons of these tools are printed on the CDs, they're not sufficient to clarify his concepts. D.L.M. © AudioFile 2006, Portland, Maine-- Copyright © *AudioFile, Portland, Maine*

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Jose Tiernan:

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Kari Hughes:

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